



BY STEVE PETRANIK, EDITOR AND EXECUTIVE PUBLISHER

Hawaii Business Magazine celebrates 70 years of serving the Islands this year – and our role remains crucial. We provide valuable information for you and your organization, award-winning stories about interesting and important topics, and unique coverage found nowhere else.

We earn our credibility and the respect of the business community with every issue we publish. Our educated and engaged readers depend on our well-researched and well-written articles to understand complex local issues and changing industries like tourism, real estate, finance, health care, transportation, construction, energy and much more.

The stories are always written from a local perspective, with a deep understanding of Hawai'i and its people, of its past and present.

We also love to tell the stories of individuals, companies and nonprofits that represent the best of Hawaiii in our print magazine, on our website and through social media.

Three times in the past decade, Hawaii Business has been named the best regional business magazine in the country; on two other occasions we were runners-up. Last year, we won 24 national and state awards – a typical year for our outstanding staff. And we will deliver that excellence again in 2025.

# OUR AUDIENCE: BY THE NUMBERS



MONTHLY GROSS REACH PRINT AND DIGITAL EDITIONS

43,846

TOTAL SOCIAL MEDIA FOLLOWERS

65,555\*\*

WEB USERS PER MONTH

57,916\*

THN A.M. NEWSLETTER SUBSCRIBERS

23,278\*\*

THN P.M. NEWSLETTER SUBSCRIBERS

17,225\*\*

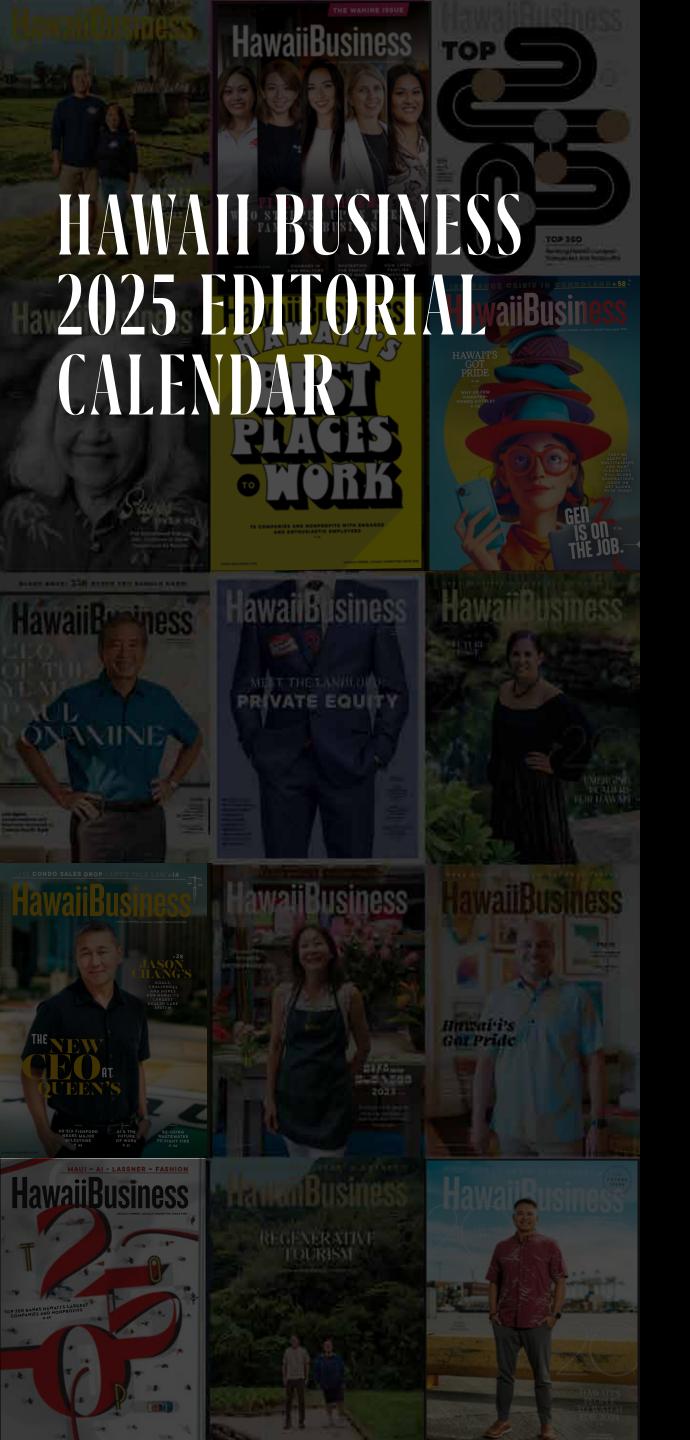
PERSONAL FINANCE REPORT SUBSCRIBERS

17,222\*\*\*

**TOTAL GROSS MONTHLY CONTACTS** 

225,042





JANUARY 2025 HEALTH   CONSTRUCTION & DESIGN  SPECIAL SECTIONS Keeping Hawaii Healthy   Shipping Air & Transportation   Industry Outlook   Construction Preview 2025	SPACE DUE 11/22/24 MATERIALS DUE 11/29/24
FEBRUARY 2025 OUR 70TH ANNIVERSARY SPECIAL SECTIONS Corporate Anniversaries	SPACE DUE 12/20/24 MATERIALS DUE 12/27/24
MARCH 2025 BANKING AND FINANCE 20 FOR THE NEXT 20 SPECIAL SECTIONS Banking and Finance Report   20 For the Next 20	SPACE DUE 01/17/25 MATERIALS DUE 01/24/25
APRIL 2025 BEST PLACES TO WORK SPECIAL SECTIONS Best Places to Work	SPACE DUE 02/21/25 MATERIALS DUE 02/28/25
MAY 2025 LAW   SMALL BUSINESS AWARDS  SPECIAL SECTIONS Emerging Legal Stars   Keeping Hawaii Healthy: Healthcare Champions   Big Island Business Report	SPACE DUE 03/21/25 MATERIALS DUE 03/28/25
JUNE 2025 HAWAI'I'S GOT PRIDE  SPECIAL SECTIONS Banking and Finance Report   Shipping, Air and Transportation	SPACE DUE 04/18/25 MATERIALS DUE 04/25/25

JULY 2025 DEAL ECTATE L DOCC CLIDVEV	SPACE DUE
REAL ESTATE   BOSS SURVEY  SPECIAL SECTIONS	05/23/25
Top Performers in Real Estate   Industry Update	MATERIALS DUE
NAIOP	05/30/25
AUGUST 2025	SPACE DUE
HAWAI'I'S TOP 250 COMPANIES	06/27/25
SPECIAL SECTIONS Hawai'i's Top 250 Largest Companies	MATERIALS DUE
	07/02/25
SEPTEMBER 2025	SPACE DUE
HAWAI'I'S EXCELLENCE IN BUSINESS	07/25/25
AWARDS   EDUCATION   MOST PROFITABLE COMPANIES	MATERIALS DUE
SPECIAL SECTIONS	08/01/25
Hawai'i's Excellence in Business Awards	
Private School Report   AIA Design Awards   West Oahu	
OCTOBER 2025	SPACE DUE
WOMEN OF INFLUENCE	08/22/25
SPECIAL SECTIONS  Women in Banking   Women in Healthcare	MATERIALS DUE
Banking and Finance Report	08/29/25
NOVEMBER 2025	
MOST CHARITABLE COMPANIES	
NONPROFIT CEO OF THE YEAR	SPACE DUE 09/19/25
SPECIAL SECTIONS	MATERIALS DUE
Most Charitable Companies   Financial Planning Guide   AAFP Section   Keeping Hawaii Healthy	09/26/25
DECEMBER 2025	
CEO OF THE YEAR   BLACK BOOK	SPACE DUE 10/24/25
SPECIAL SECTIONS	MATERIALS DUE
Year in Review   Top Accountants	10/31/25

## EXPERIENCE HAWAII BUSINESS DIGITAL

A COMPREHENSIVE, **READER FRIENDLY RESOURCE FOR THE BUSINESS COMMUNITY** 

> Hawaii Business continues to draw more readers to its website each year.

Our integrated digital advertising packages will connect you to our targeted, affluent audience.

**WEB USERS PER MONTH** 57,916

**AVERAGE MONTHLY PAGE VIEWS** 87,484

**SOCIAL MEDIA FOLLOWERS** 65,555

**INSTAGRAM FOLLOWERS** 

28,413

**FACEBOOK FOLLOWERS** 

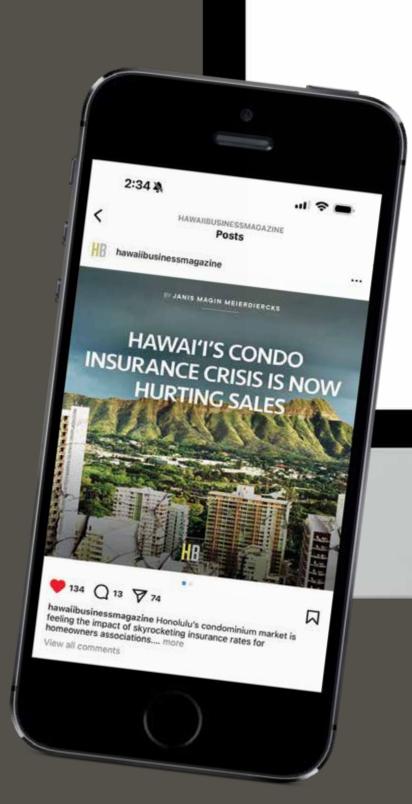
10,458

LINKEDIN FOLLOWERS

14,327

**X FOLLOWERS** 

12,357



## **HawaiiBusiness**

CONNECT WITH US

#### TRENDING



Hawai'i's Condo Insurance Crisis Is Now Hurting Sales



From Wastewater to Green Belt: An Ingenious Idea Takes Shape



From Wastewater to Green Belt: An Ingenious Idea Takes Shape

A pilot project will use treated wastewater to create a green belt, protecting fire-prone Må'alaea and restoring coastal waters.

Heard Of

CEO of Queen's

ARTS & CULTURE

Tua Tops the 2024 List of Hawai'i's Best-Paid Athletes

Handmade on Moloka'i

MOST RECENT

An Important Hawai'i Nonprofit That You Probably Haven't

Meet Jason Chang, the New

Hawai'i's Condo Insurance Crisis Is Now Hurting Sales

#### IN-DEPTH REPORTS



## OUR DAILY NEWSLETTERS: TODAY'S HAWAITNEWS

HAWAII BUSINESS OFFERS
QUICK, TIMELY AND EFFICIENT
RECAPS OF THE TOP LOCAL
NEWS STORIES EVERY WEEKDAY
MORNING AND AFTERNOON

"Today's Hawai'i News" delivers:

- Summaries of the main statewide stories, compiled from all of the state's leading news media.
- Separate sections for each of the major Hawaiian Islands in the A.M. newsletter.
- Links to each story for convenient access to more detailed information.
- Curated stories by *Hawaii Business*Editor Steve Petranik and his team
  of journalists.



# Today's Hawai'i News

A.M. SUBSCRIBERS

23,278

GROSS OPEN RATE

72%

UNIQUE OPEN RATE

45%

CLICKTHROUGH RATE

9.23%

P.M. SUBSCRIBERS

17,225

**GROSS OPEN RATE** 

71%

UNIQUE OPEN RATE

45%

**CLICKTHROUGH RATE** 

5.45%

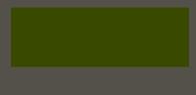
# OUR WEEKLY NEWSLETTER: HAWAII BUSINESS PERSONAL FINANCE REPORT

PATTERNED AFTER THE
MOST RESPECTED BUSINESS
NEWSLETTER IN THE STATE,
HAWAII BUSINESS PERSONAL
FINANCE REPORT IS DELIVERED
TO SUBSCRIBERS INBOXES EVERY
TUESDAY 50 WEEKS PER YEAR.

- Stories and information for investors with a local flavor
- Links to each story for convenient access to more information
- A "Hawaii Stock Ticker" that tracks all publicly traded companies headquartered in Hawaii
- Unique marketing opportunities for financial advisors



# PERSONAL FINANCE REPORT



**SUBSCRIBERS** 

17,222

AVERAGE EMAIL SEND COUNT:

16,162

OPEN RATE:

65.17%

UNIQUE OPEN RATE:

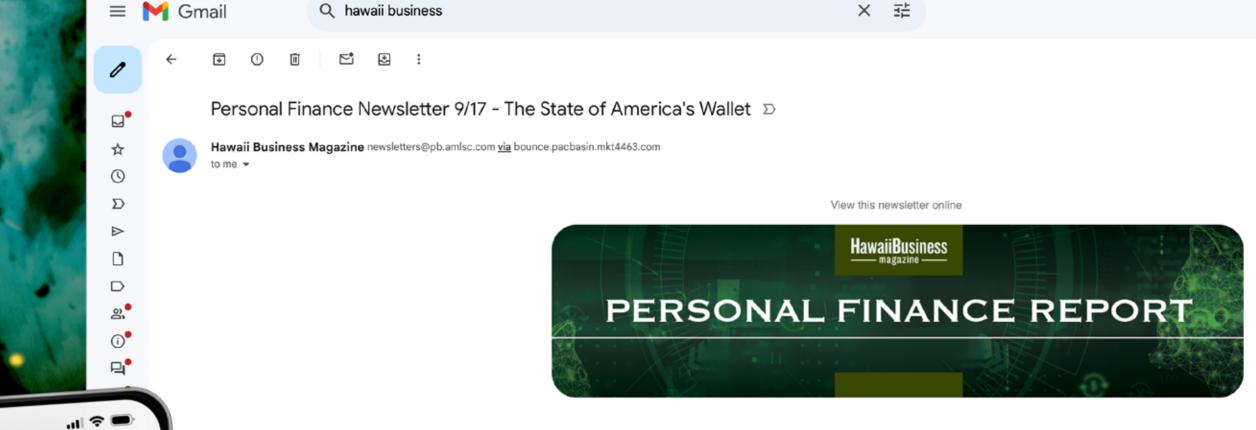
13.66%

CLICK THRU RATE:

3.71%



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## Welcome to the Personal Finance Report from Hawaii Business Magazine

Every Tuesday, we will provide local and national intelligence for Hawai'i investors and savers – everyone from beginners to advanced investors. We will include links to advice about how to invest and in what products, budgeting, managing debt, retirement planning, credit scores, setting goals, tax planning, insurance, estate planning and other topics. Look for PFR in your inbox Tuesday mornings as we expand our coverage and add more local content. Let us know what you think at feedback@hawaiibusiness.com.



Mahalo, Steve Petranik, Editor and Executive



# 2025 EVENTS CALENDAR

#### ATTENDEES' INDUSTRIES

Architecture & Design Banking & Finance **Business Owners** Construction Education Food & Beverage Healthcare Human Resources Government Hospitality & Tourism Law Nonprofit Retail Real Estate Sales & Marketing Technology

## Revitalizing Downtown

A panel discussion hosted by community business leaders focused on the revitalization of the downtown Honolulu business district.

ATTENDEES | 120
SAVE THE DATE | WEDNESDAY, JANUARY 15, 2025
LOCATION | YWCA DOWNTOWN

## Health & Wellness Conference

This half-day conference will assist the working community in developing and implementing health and wellness practices into their company culture and daily lives.

ATTENDEES | 200+
SAVE THE DATE | THURSDAY, FEBRUARY 13, 2025
LOCATION | JAPANESE CULTURAL CENTER

## 20 for the Next 20

This exclusive, invitation only celebration brings together our annual cohort of 20 community leaders projected to have a major impact for the next 20 years.

ATTENDEES | 150+
SAVE THE DATE | THURSDAY, MARCH 6, 2025
LOCATION | CAFE JULIA,
YWCA DOWNTOWN

## **Best Places to Work**

Organizations chosen for the Best Places to Work in Hawaii are recognized at a fun and exciting celebration, where we officially release our April issue featuring the overall and category winners of our annual Best Places to Work survey.

ATTENDEES | 550+
SAVE THE DAT | FRIDAY, MARCH 28, 2025
5:00-9:00 P.M.
LOCATION | HILTON HAWAIIAN VILLAGE

## Women Entrepreneurs' Conference

Hawaii Business Magazine presents the 3rd annual half-day conference; an informative, inspiring event supporting the growth of women-owned businesses in Hawaii. The speaker line-up features successful women leaders, business owners, entrepreneurs and funders.

ATTENDEES | 250+
SAVE THE DATE | MAY 2ND, 2025
11:30 A.M.-5:30 P.M.
LOCATION | PRINCE WAIKIKI

## Leadership Conference

The 12th annual Leadership Conference is dedicated to the advancement of Hawaii's emerging leaders. Attendees are able to enhance their professional skills through informative general sessions and workshops featuring national and local speakers.

ATTENDEES | 600+
SAVE THE DATE | JULY 25, 2025
8:00 A.M.-4:30 P.M.
LOCATION | HILTON HAWAIIAN VILLAGE

## Top 250 CEO Celebration

Our annual networking party brings together the CEO's or top executives from the Top 250 Companies in Hawaii list featured in Hawaii Business Magazine's August issue.

ATTENDEES | 150+
SAVE THE DATE | AUGUST TBD
LOCATION | TBD

## Hawai'i Excellence in Business Awards

Organizations chosen as finalists for Hawai'i Excellence in Business Awards are recognized at this evening celebration, where we announce the winners for 2025.

ATTENDEES | 250

SAVE THE DATE | SEPTEMBER TBD

LOCATION | TBD

## Wahine Forum

Wahine Forum is the largest professional development conference for women in the State of Hawaii. The conference is attended by top female executives, entrepreneurs, and up-and-coming leaders intent on advancing their careers.

ATTENDEES | 1,000+
SAVE THE DATE | OCTOBER 24, 2025,
7:30 A.M.-4:30 P.M.
LOCATION | HILTON HAWAIIAN VILLAGE

## Money Matters Financial Conference

This full day conference takes place "on campus" where attendees will choose from one of five "tracks" where they will gain the knowledge and tools to navigate the complex world of personal finance confidently. Two general sessions and three breakouts per track.

ATTENDEES | 300+
SAVE THE DATE | NOVEMBER TBD
LOCATION | TBD

## CEO of the Year

Hawaii Business Magazine's CEO of the Year celebration breakfast is a tribute to the transformative power of visionary leadership. Our guest of honor joins previous winners and our Editor for an inspiring discussion.

ATTENDEES | 150+
SAVE THE DATE | DECEMBER TBD
LOCATION | JAPANESE CULTURAL CENTER

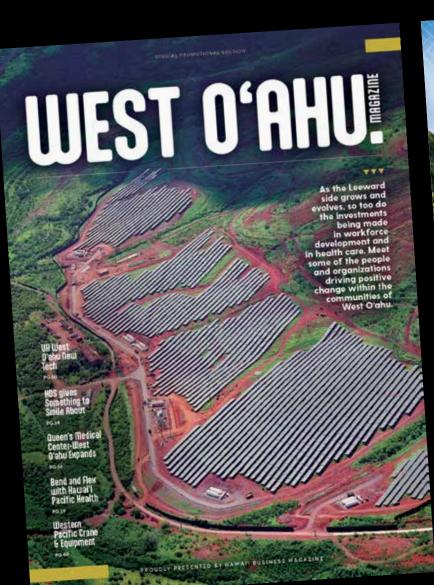
## CUSTOM PUBLICATIONS

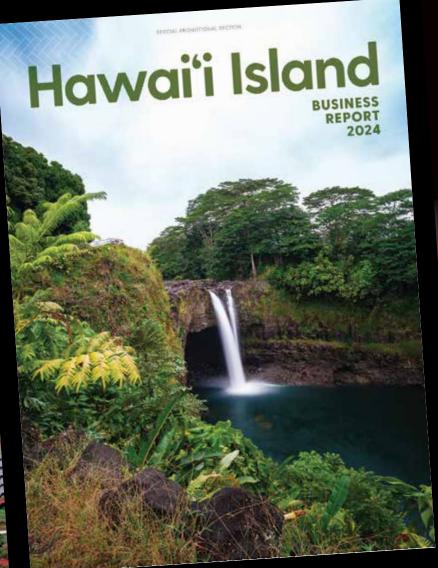
## LET US HELP YOU TELL YOUR STORY

We know Hawaii and we know publishing. We are Hawaiis specialists in delivering a business message persuasively and on-target. Our custom publications leverage aio Media's unparalleled quality, distribution channels and award-winning design.

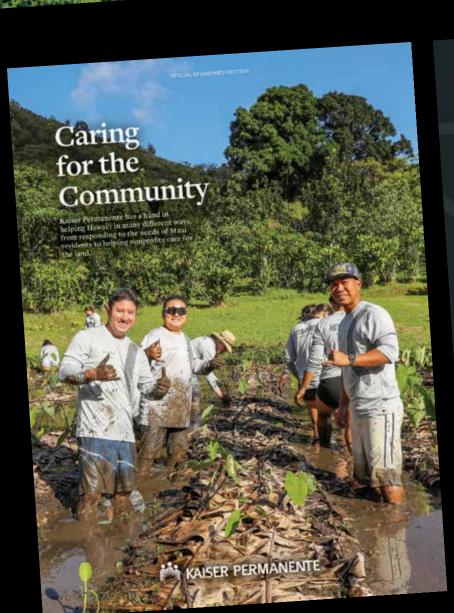
## Our clients include:

- Hawaiian Electric
- NAIOP Hawaii
- Kamehameha Schools
- AlA Honolulu
- Kaiser Permanente
- IIDA Hoʻohuli Awards
- University of Hawaii Foundation













Celebrate your organization's anniversary, milestone, rebrand or grand opening with Hawaii Business Magazine's print and digital platforms. Let us create a custom campaign to honor your achievements and proudly showcase your company's work to the business community.

## Celebratory packages may include:

- Multiple-page advertorial
- Prominent "special section" treatment in *Hawaii Business* issue of your choice
- Additional stand-alone printed copies for distribution to your target audience- employees, clients and/or the community at large
- Professional writing services and photoshoot
- Native content article on HawaiiBusiness.com
- Social media campaign
- Email marketing

## PRINT AD SPECIFICATIONS

### **AD SUBMISSION**

Email attachments less than 20 MB may be sent to **Rebecca** Brooking, Senior **Account Coordinator** at rebeccab@ hawaiibusiness.com. It is the responsibility of the client and/or agency to confirm receipt of e-mail with Hawaii Business as well as provide color proof (if needed). Transferring large files over the Internet through Dropbox, Google Drive, and FTP is also an option. Please ask your account executive for more information.

BLEED ADS		WIDTH	HEIGHT
2 PAGE SPREAD	Live Trim Bleed	15.5" 16 16.25	10.375" 10.875 11.125
FULL PAGE	Live Trim Bleed	7.5" 8 8.25	10.375" 10.875 11.125
DOUBLE 1/2H SPREAD	Live Trim Bleed		4.833" 5.333 5.583
2/3 PAGE VERTICAL	Live Trim Bleed	4.655" 5.165 5.415	10.375" 10.875 11.125
1/2 PAGE HORIZONTAL	Live Trim Bleed	7.5" 8 8.25	4.833" 5.333 5.583
BLEED	0.125 inches		

**WHAT IS BLEED?** Bleeds allow you to run artwork to the edge of a page. On a press, the artwork is printed on a large sheet of paper and then trimmed down to size.

NON-BLEED ADS	WIDTH	HEIGHT
2 PAGE SPREAD	15.5"	10.375"
FULL PAGE	7"	10"
DOUBLE 1/2H SPREAD	14.92"	4.875"
2/3 PAGE VERTICAL	4.625"	10"
1/2 PAGE HORIZONTAL	7"	4.875"
1/3 PAGE VERTICAL	2.25"	10"
1/3 PAGE HORIZONTAL	4.625"	4.875"
1/6 PAGE VERTICAL	2.25"	4.875"
1/6 PAGE HORIZONTAL	4.625"	2.375"

#### **ACCEPTED PRINT AD FORMATS:**

☐ Adobe Illustrator® CC 2014 or earlier, Adobe Photoshop® CC 2014, Adobe InDesign® CC 2014 or earlier.

☐ 4-color CMYK Any layouts containing RGB, Spot or Pantone colors must be converted to their CMYK equivalents. Any layouts found to have a differing color scheme must be revised accordingly. We want to ensure that colors are represented properly, therefore, the client will be notified if there are any inconsistencies in color scheme.

☐ All screen and printer fonts and all CMYK graphics files included. For InDesign® files, please include **PDF X-1a** (2001) format with files and turn bleeds on when exporting to PDF if submitting ad with bleeds.

File should be exported with **0.125" bleed,** no crop marks.

☐ EPS and TIFF files: **300dpi resolution** with CMYK color or grayscale at actual size with all fonts converted to outlines. Press-Ready PDF files are acceptable if all fonts are embedded and images are converted to CMYK at 300 dpi.

All PDFs built incorrectly will be sent back to the client for revisions. We are also obligated to alert the client if any graphic elements are under 300 dpi to ensure that advertisements are displayed at their best quality.

## DIGITAL MEDIA SPECIFICATIONS

SOCIAL MEDIA AD SPECS			
	WIDTH	HEIGHT	
FACEBOOK	1200px	628px	
INSTAGRAM - POST	1080	1080	
INSTAGRAM - STORY	1080	1920	
X	1024	512	
LINKEDIN	1200	628	

WEBSITE & THN AD SPECS			
	WIDTH	HEIGHT	
LEADERBOARD	728px	90px	
LEADERBOARD (MOBILE)	320	50	
RECTANGLE	300	250	
BILLBOARD	970	250	
HALF PAGE	300	600	

#### **ACCEPTED DIGITAL FILE FORMATS**

- 72dpi web-optimized .JPG, .PNG, or .GIF.
- ☐ HTML files are also accepted.
- Images with higher resolutions will be subject to reduced file size conversion.



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## al MEDIA GROUP







Hawaii Buyer's Guide















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